



## **Senior Project Manager**

The Getronics family is an ICT Services group consisting of the Getronics and Connectis brands. With an extensive history that extends over 130 years, the Getronics family has 4,500 employees in 22 countries across Europe, Asia Pacific & Latin America, and has a complete portfolio of integrated ICT services for the large enterprise and public sector markets. This includes Workplace, Applications, Smart Buildings, Unified Communications, Data Centre, Cloud, Consulting, Partner Technology, Managed Services and Security.

We are a team full of diverse people focused on a common goal - to reimagine the future through digital experience. Our strength is that we embrace and rely on that diversity and cultural differences to bring a wealth of perspectives to this one common cause. Getronics supports its employees to become experts in their field through continuous development, leveraging our in-house University and internal recruitment program.

### **Purpose of the role**

The purpose of the role is to manage large, high risk, strategic projects, sometimes standalone projects, sometimes as a part of a global program to achieve client satisfaction and operational and financial success. Project's growth opportunities and sales help required. Manage the activities of staff, ensuring that they have the required information necessary (such as schedules, procedural documentation, parts etc.) to complete the project.

### **Accountabilities**

- Understands client's strategic business problem and prepares project plans, procedures and implementation schedules accordingly.
- Scopes the work required and is accountable within framework of the Getronics Project Management Methodology for the development of workable project plans and financial models.
- Negotiate with clients at the proposal stage to define the contractual terms for the project.
- Assign resources, monitor progress and take corrective action to deliver solutions within project budget.
- Selects, develops and leads diverse teams of people, either on specific projects in the short or long term or with regard to several projects on an ongoing basis.
- Solves problems to the satisfaction of both the customer and Getronics.
- Accountable for the relationship with clients regarding solutions, project expectations, progress and issues.
- Accountable for the evaluation and management of appropriate testing methodologies.
- Negotiates with clients on project parameters and ensures contractual commitments, obligations and performance levels are met.
- Produces reports for Getronics and the client as required.
- Manages the risks of the project and takes appropriate preventative action.
- Identifies and exploits opportunities for new business with clients (pre-sales activity).
- Supports and coaches more junior colleagues as appropriate.
- Know, understand and apply corporate standards (methods, tools and processes).

- Use corporate IP (knowledge bases) wherever possible and contribute to it by materializing experience gained in projects.

### **Knowledge and Experience**

- Typically, degree qualified with a minimum of 8 years' experience
- Good working knowledge of English, both spoken and written (German language also advantageous)
- **Experience with projects focusing on IT Infrastructure, Cloud solutions, Network or IT outsourcing is necessary**

### **Qualification/Certification requirements**

- PMP or PRINCE 2 practitioner certification or equivalent
- ITIL certification would be advantageous

### **Competencies**

- Teamwork, Communication, Responsibility Initiative
- Focus on Results
- Customer focus
- Job Specific Competencies: Planning & Organization Delegation
- Stress Tolerance, Organizational sensitivity, Persuasion